



**WHERE ARE THE JOBS? – COOK COUNTY, Quarter 3 2012**

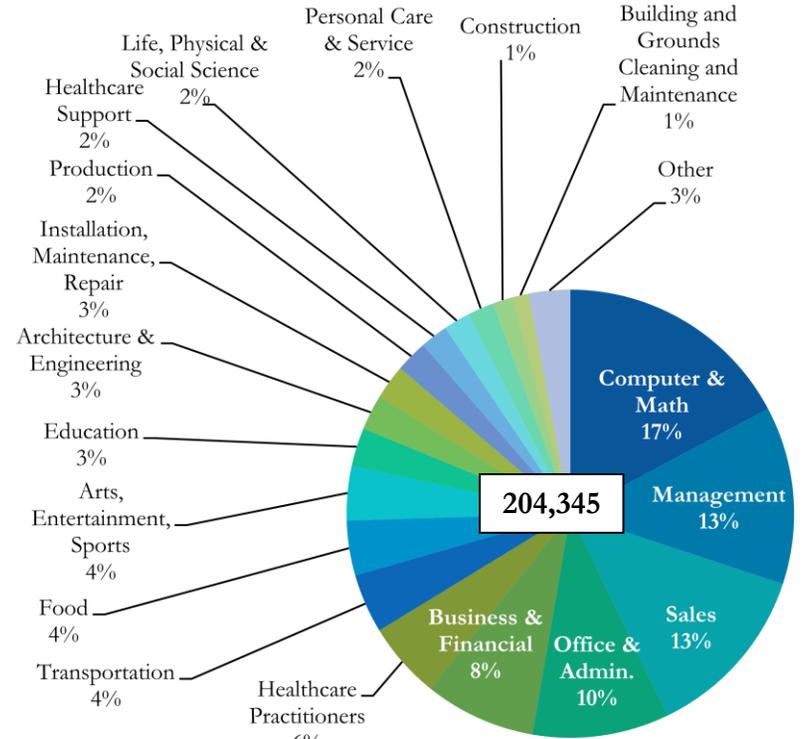
The Partnership analyzed 204,345 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online from 7/5/1212 through 10/2/12. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.

Top 20 Occupations  
by number of job postings/ percent change over Q2 2012

1. Web developer (6,707/-4%)
2. Computer systems analyst (6,185/+3%)
3. Marketing manager (4,839/+2%)
4. Retail salesperson (4,659/+12%)
5. Heavy truck driver (4,323/+3%)
6. Supervisor of retail sales workers (4,272/+12%)
7. Software engineer, applications (4,189/+4%)
8. Sales manager (4,046/+4%)
9. Registered nurse (3,878/-8%)
10. Accountant (3,546/-4%)
11. Executive assistant (3,531/+1%)
12. Customer service rep. (3,353/+12%)
13. Computer support specialist (3,332/+6%)
14. Management analyst (3,225/+11%)
15. Network and computer systems admin. (3,175/+10%)
16. Sales rep, wholesale & manufacturing (2,751/-1%)
17. Supervisor of food prep. & serving workers (2,751/-9%)
18. Sales rep., services (2,495/-1%)
19. Market research analyst (2,478/not in top 20 in Q2)
20. General and operations manager (2,435/-2%)

Top Employers by number of job postings  
(excluding staffing firms):

1. Sears
2. Allstate
3. Deloitte
4. IBM
5. University of Chicago & U of C Hospitals
6. Chase
7. AT&T
8. US Cellular
9. CVS
10. Advocate
11. Staples
12. Price Waterhouse Coopers
13. Accenture
14. BMO Harris
15. Resurrection



	Computer & Mathematical (17%)	Management (13%)	Sales (13%)	Office and Admin Support (10%)	Business and Financial (8%)	Healthcare Practitioners (6%)
Top Positions in Demand	<ul style="list-style-type: none"> <li>- Web developers<sup>1</sup></li> <li>- Computer systems analysts<sup>2</sup></li> <li>- Software engineers, applications<sup>7</sup></li> <li>- Computer support specialists<sup>13</sup></li> <li>- Network &amp; computer systems administrators<sup>15</sup></li> <li>- IT project managers</li> <li>- Computer programmers</li> <li>- Systems engineers/architects</li> <li>- Software Q &amp; A engineers</li> <li>- Database administrators</li> </ul>	<ul style="list-style-type: none"> <li>- Marketing managers<sup>3</sup></li> <li>- Sales managers<sup>8</sup></li> <li>- Operations managers<sup>20</sup></li> <li>- Financial managers</li> <li>- Medical &amp; health services managers</li> <li>- Computer &amp; information systems managers</li> <li>- Human resource managers</li> <li>- Real estate managers</li> <li>- Social and community service managers</li> <li>- Food service managers</li> </ul>	<ul style="list-style-type: none"> <li>- Retail salespersons<sup>4</sup></li> <li>- Supervisors of retail sales workers<sup>6</sup></li> <li>- Sales reps, wholesale &amp; manufacturing<sup>16</sup></li> <li>- Sales reps, services<sup>18</sup></li> <li>- Sales reps, technical and scientific</li> <li>- Sales agents, financial services</li> <li>- Supervisors, non-retail sales workers</li> <li>- Insurance sales agents</li> <li>- Telemarketers</li> <li>- Advertising sales agents</li> </ul>	<ul style="list-style-type: none"> <li>- Executive assistants<sup>11</sup></li> <li>- Customer service representatives<sup>12</sup></li> <li>- Supervisors of office &amp; admin. support workers</li> <li>- Accounting clerks</li> <li>- Office clerks</li> <li>- Medical secretaries</li> <li>- Tellers</li> <li>- Receptionists &amp; information clerks</li> <li>- Legal secretaries</li> <li>- Bill and account collectors</li> </ul>	<ul style="list-style-type: none"> <li>- Accountants<sup>10</sup></li> <li>- Management analysts<sup>14</sup></li> <li>- Financial analysts</li> <li>- Auditors</li> <li>- Personnel recruiters</li> <li>- Loan officers</li> <li>- Training &amp; development specialists</li> <li>- Purchasing agents (except wholesale, retail, farm)</li> <li>- Business operations specialists</li> <li>- Meeting and convention planners</li> </ul>	<ul style="list-style-type: none"> <li>- Registered nurses<sup>9</sup></li> <li>- Occupational therapists</li> <li>- Physical therapists</li> <li>- Speech language pathologists</li> <li>- Medical records &amp; health IT technicians</li> <li>- Licensed practical nurses</li> <li>- Physician assistants</li> <li>- Pharmacy technicians</li> <li>- Pharmacists</li> <li>- Family &amp; general practitioners</li> </ul>

	Transportation (4%)	Food Preparation and Serving (4%)	Arts, Entertainment, Sports (4%)	Education (3%)	Architecture and Engineering (3%)	Installation, maintenance & repair (3%)
<b>Top Positions in Demand</b>	<ul style="list-style-type: none"> <li>- Heavy truck drivers<sup>5</sup></li> <li>- Light or delivery truck drivers</li> <li>- Supervisors of material moving machine operators</li> <li>- Hand laborers &amp; material movers</li> <li>- Drivers/sales workers</li> <li>- Taxi drivers &amp; chauffeurs</li> <li>- Cleaners of vehicles &amp; equipment</li> <li>- Industrial truck &amp; tractor operators</li> <li>- School bus drivers</li> <li>- Hand packers and packagers</li> </ul>	<ul style="list-style-type: none"> <li>- Supervisors of food workers<sup>17</sup></li> <li>- Wait staff</li> <li>- Restaurant cooks</li> <li>- Combined food prep &amp; serving workers, including fast food</li> <li>- Chefs &amp; head cooks</li> <li>- Hosts &amp; hostesses</li> <li>- Cafeteria attendants &amp; bartender helpers</li> <li>- Bartenders</li> <li>- Food prep workers</li> <li>- Dishwashers</li> </ul>	<ul style="list-style-type: none"> <li>- Public relations specialists</li> <li>- Graphic designers</li> <li>- Coaches and scouts</li> <li>- Merchandise displayers &amp; window trimmers</li> <li>- Copywriters</li> <li>- Musicians, instrumental</li> <li>- Editors</li> <li>- Actors</li> <li>- Technical writers</li> <li>- Art directors</li> </ul>	<ul style="list-style-type: none"> <li>- Preschool teachers</li> <li>- Secondary school teachers</li> <li>- Elementary school teachers</li> <li>- Teacher assistants</li> <li>- Postsecondary vocational education teachers</li> <li>- Tutors</li> <li>- Middle school teachers</li> <li>- Special education teachers</li> <li>- Postsecondary art, drama, &amp; music teachers</li> <li>- Postsecondary health specialties teachers</li> </ul>	<ul style="list-style-type: none"> <li>- Industrial engineers</li> <li>- Mechanical engineers</li> <li>- Electrical engineers</li> <li>- Civil engineers</li> <li>- Electronics engineers, except computer</li> <li>- Industrial engineering technicians</li> <li>- Chemical engineers</li> <li>- Industrial safety &amp; health engineers</li> <li>- Computer hardware engineers</li> <li>- Electronics engineering technicians</li> </ul>	<ul style="list-style-type: none"> <li>- Maintenance &amp; repair workers</li> <li>- Supervisors of mechanics, installers &amp; repairers</li> <li>- Automotive specialty technicians</li> <li>- Industrial machinery mechanics</li> <li>- Bus &amp; truck mechanics &amp; diesel engine specialists</li> <li>- Automotive body repairers</li> <li>- Telecom equip. installers</li> <li>- Heating &amp; AC mechanics</li> <li>- Automotive master mechanics</li> <li>- Medical equipment repairers</li> </ul>
	Production (2%)	Healthcare Support (2%)	Life, Physical, and Social Science (2%)	Personal Care and Service (2%)	Construction (1%)	Grounds Cleaning and Maintenance (1%)
<b>Top Positions in Demand</b>	<ul style="list-style-type: none"> <li>- Managers of production workers</li> <li>- Machinists</li> <li>- Production worker helpers</li> <li>- Computer controlled machine tool operators</li> <li>- Inspectors, testers, sorters</li> <li>- Printing machine operators</li> <li>- Welders, cutters, &amp; welder fitters</li> <li>- Metal and plastic cutting, punching, and press machine operators</li> <li>- Tailors, dressmakers, and custom sewers</li> <li>- Packaging and filling machine operators</li> </ul>	<ul style="list-style-type: none"> <li>- Occupational therapist assistants</li> <li>- Medical assistants</li> <li>- Physical therapist assistants</li> <li>- Dental assistants</li> <li>- Nursing aides</li> <li>- Home health aides</li> <li>- Massage therapists</li> <li>- Other healthcare support workers</li> <li>- Veterinary assistants</li> <li>- Medical equipment preparers</li> </ul>	<ul style="list-style-type: none"> <li>- Market research analysts<sup>19</sup></li> <li>- Medical scientists</li> <li>- Chemists</li> <li>- Biological technicians</li> <li>- Food scientists</li> <li>- Clinical psychologists</li> <li>- Environmental science technicians</li> <li>- Survey researchers</li> <li>- School psychologists</li> <li>- Environmental &amp; health scientists</li> </ul>	<ul style="list-style-type: none"> <li>- Hairdressers &amp; cosmetologists</li> <li>- Personal &amp; home care aides</li> <li>- Nonfarm animal caretakers</li> <li>- Nannies</li> <li>- Fitness trainers &amp; aerobics instructors</li> <li>- Child care workers</li> <li>- Supervisors of personal service workers</li> <li>- Skin care specialists</li> <li>- Manicurists &amp; pedicurists</li> <li>- Recreation workers</li> </ul>	<ul style="list-style-type: none"> <li>- Supervisors of construction trades and extraction workers</li> <li>- Construction carpenters</li> <li>- Electricians</li> <li>- Construction laborers</li> <li>- Painters, construction &amp; maintenance</li> <li>- Plumbers</li> <li>- Roofers</li> <li>- Drywall &amp; ceiling tile installers</li> <li>- Sheet metal workers</li> <li>- Carpet installers</li> </ul>	<ul style="list-style-type: none"> <li>- Janitors</li> <li>- Maids and housekeepers</li> <li>- Landscapers</li> <li>- Supervisors of janitorial workers</li> <li>- Tree trimmers</li> <li>- Pest control workers</li> <li>- Supervisors of landscaping workers</li> <li>- Building cleaners</li> <li>- Grounds maintenance workers, all other</li> <li>- Pesticide handlers &amp; sprayers</li> </ul>

**Where are the Jobs – Cook County Q3**

Source: Help Wanted Online (HWOL), a service of The Conference Board [www.conference-board.org](http://www.conference-board.org). Job posting data summarized here covers Cook County. Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Cook County. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.

Footnotes 1-20 correspond to the list of top 20 occupations by number of job postings, as shown on page 1.