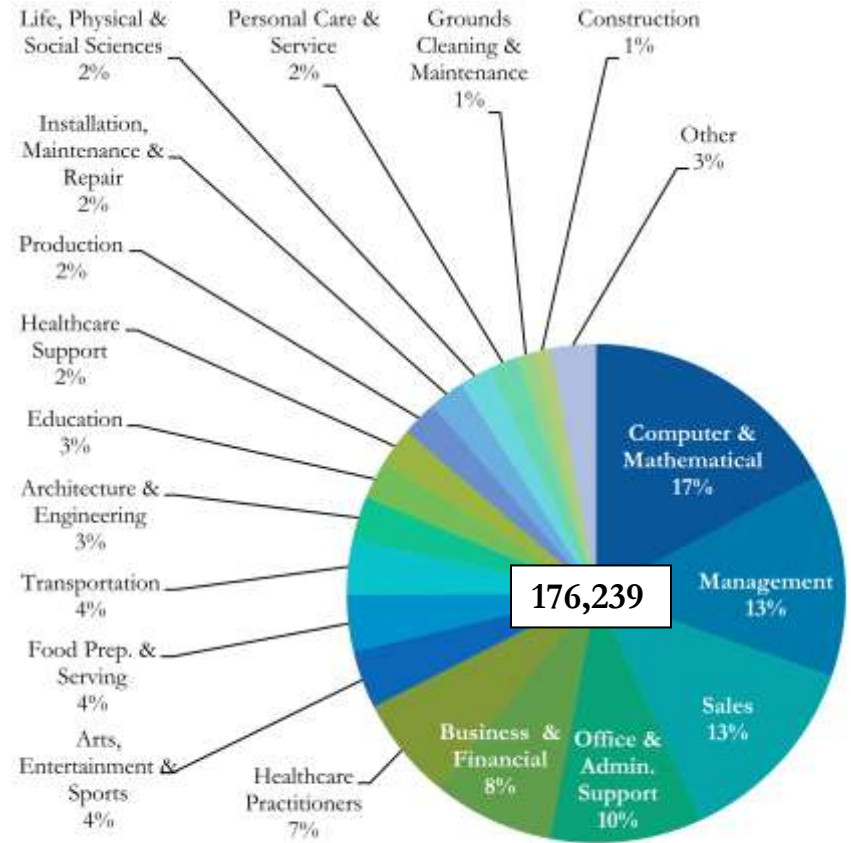




WHERE ARE THE JOBS? – COOK COUNTY

Quarter 1 2012

CWIC analyzed 176,239 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online from 01/05/12 through 04/03/12. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.



Top 20 Occupations by number of job postings:

- | | |
|---|--|
| 1. Web developer (6,258) | 11. Heavy truck driver (3,078) |
| 2. Computer systems analyst (5,639) | 12. Computer support specialist (3,035) |
| 3. Marketing manager (4,279) | 13. Customer service rep. (2,911) |
| 4. Registered Nurse (3,810) | 14. Management analyst (2,712) |
| 5. Sales manager (3,594) | 15. Sales rep, wholesale & manufacturing (2,663) |
| 6. Retail salesperson (3,584) | 16. Network & computer systems administrator (2,560) |
| 7. Executive assistant (3,293) | 17. Sales rep., services (2,455) |
| 8. Supervisor of retail sales workers (3,175) | 18. Supervisor of food prep. & serving workers (2,396) |
| 9. Accountant (3,164) | 19. Financial manager (2,246) |
| 10. Software engineer, applications (3,085) | 20. Market research analyst (2,177) |

Top Employers by number of job postings (excluding staffing firms):

- Sears
- Advocate Health Care
- Deloitte
- JP Morgan Chase
- IBM
- Staples
- Allstate
- ACCENTURE
- The University of Chicago
- Northwestern University

| | Computer & Mathematical (17%) | Management (13%) | Sales (13%) | Office and Admin Support (10%) | Business and Financial (8%) | Healthcare Practitioners (7%) |
|-------------------------|---|--|---|--|--|---|
| Top Positions in Demand | <ul style="list-style-type: none"> - Web developers¹ - Computer systems analysts² - Software engineers, applications¹⁰ - Computer support specialists¹² - Network & computer systems administrators¹⁶ - Computer programmers - IT project managers - Systems engineers/architects - Database administrators - Software Q & A engineers | <ul style="list-style-type: none"> - Marketing managers³ - Sales managers⁵ - Financial managers¹⁹ - Operations managers - Medical & health services managers - Computer & information systems managers - Human resource managers - Real estate managers - Social and community service managers - Managers, all other | <ul style="list-style-type: none"> - Retail salespersons⁶ - Supervisors of retail sales workers⁸ - Sales reps, wholesale & manufacturing¹⁵ - Sales reps, services¹⁷ - Sales reps, technical and scientific - Sales agents, financial services - Insurance sales agents - Supervisors, non-retail sales workers - Telemarketers - Advertising sales agents | <ul style="list-style-type: none"> - Executive assistants⁷ - Customer service representatives¹³ - Supervisors of office & admin. support workers - Accounting clerks - Office clerks - Medical secretaries - Receptionists & information clerks - Tellers - Bill and account collectors - Production, planning & expediting clerks | <ul style="list-style-type: none"> - Accountants⁹ - Management analysts¹⁴ - Financial analysts - Auditors - Loan officers - Personnel recruiters - Training & development specialists - Purchasing agents (except wholesale, retail, farm) - Business operations specialists - Meeting & convention planners | <ul style="list-style-type: none"> - Registered nurses⁴ - Occupational therapists - Physical therapists - Speech pathologists - Medical records & health IT technicians - Licensed practical nurses - Physician assistants - Pharmacists - Pharmacy technicians - Family & general practitioners |

| | Arts, Entertainment, Sports (4%) | Food Preparation and Serving (4%) | Transportation (4%) | Architecture and Engineering (3%) | Education (3%) | Healthcare Support (2%) |
|--------------------------------|--|--|--|---|---|---|
| Top Positions in Demand | <ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Merchandise displays & window trimmers - Musicians, instrumental - Copywriters - Actors - Technical writers - Editors - Coaches - Interior designers | <ul style="list-style-type: none"> - Supervisors of food workers¹⁸ - Wait staff - Cooks - Combined food prep & serving workers, including fast food - Chefs & head cooks - Hosts & hostesses - Bartenders - Cafeteria attendants & bartender helpers - Food prep workers - Dishwashers | <ul style="list-style-type: none"> - Heavy truck drivers¹¹ - Supervisors of material moving machine operators - Light truck drivers - Hand laborers & material movers - Drivers/sales workers - Taxi drivers & chauffeurs - Cleaners of vehicles & equipment - Industrial truck & tractor operators - School bus drivers - Parking lot attendants | <ul style="list-style-type: none"> - Industrial engineers - Mechanical engineers - Electrical engineers - Civil engineers - Electronics engineers, except computer - Chemical engineers - Industrial engineering technicians - Industrial safety & health engineers - Environmental engineers - Electronics engineering technicians | <ul style="list-style-type: none"> - Secondary school teachers - Preschool teachers - Elementary school teachers - Postsecondary vocational education teachers - Tutors - Teacher assistants - Special education teachers - Middle school teachers - Postsecondary art, drama, & music teachers - Postsecondary health specialties teachers | <ul style="list-style-type: none"> - Occupational therapist assistants - Physical therapist assistants - Medical assistants - Dental assistants - Tutors - Home health aides - Massage therapists - Healthcare support workers, all other - Veterinary assistants - Medical equipment preparers |
| | Production (2%) | Installation, maintenance & repair (2%) | Life, Physical, and Social Science (2%) | Personal Care and Service (2%) | Grounds Cleaning and Maintenance (1%) | Construction (1%) |
| Top Positions in Demand | <ul style="list-style-type: none"> - Managers of production workers - Machinists - Computer controlled machine tool operators - Production worker helpers - Inspectors, testers, sorters - Welders, cutters, & welder fitters - Printing machine operators - Tailors, dressmakers, and custom sewers - Electrical & electronic equipment assemblers - Cutting, punching, press machine operators | <ul style="list-style-type: none"> - Maintenance and repair workers - Supervisors of mechanics, installers & repairers - Automotive specialty technicians - Bus & truck mechanics & diesel engine specialists - Industry machinery mechanics - Telecom equipment installers - Automotive body repairers - Heating and air conditioning mechanics - Automotive master mechanics - Medical equipment repairers | <ul style="list-style-type: none"> - Market research analysts²⁰ - Medical scientists - Biological technicians - Chemists - Food scientists - Environmental science technicians - Survey researchers - Clinical psychologists - Social science research assistants - Environmental & health scientists | <ul style="list-style-type: none"> - Hairdressers & cosmetologists - Personal & home care aides - Nonfarm animal caretakers - Fitness trainers & aerobics instructors - Nannies - Supervisors of personal service workers - Child care workers - Manicurists & pedicurists - Recreation workers - Skin care specialists | <ul style="list-style-type: none"> - Janitors - Maids and housekeepers - Landscapers - Supervisors of janitorial workers - Supervisors of landscaping workers - Pest control workers - Tree trimmers - Building cleaners - Pesticide handlers and applicators - Maintenance workers, all other | <ul style="list-style-type: none"> - Supervisors of construction trades and extraction workers - Electricians - Construction laborers - Construction carpenters - Plumbers - Painters, construction & maintenance - Roofers - Drywall & ceiling tile installers - Sheet metal workers - Carpet installers |

Where are the Jobs – Cook County Q1 2012

Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here cover Cook County. Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.