



WHERE ARE THE JOBS? – CHICAGO

Quarter 1 2012

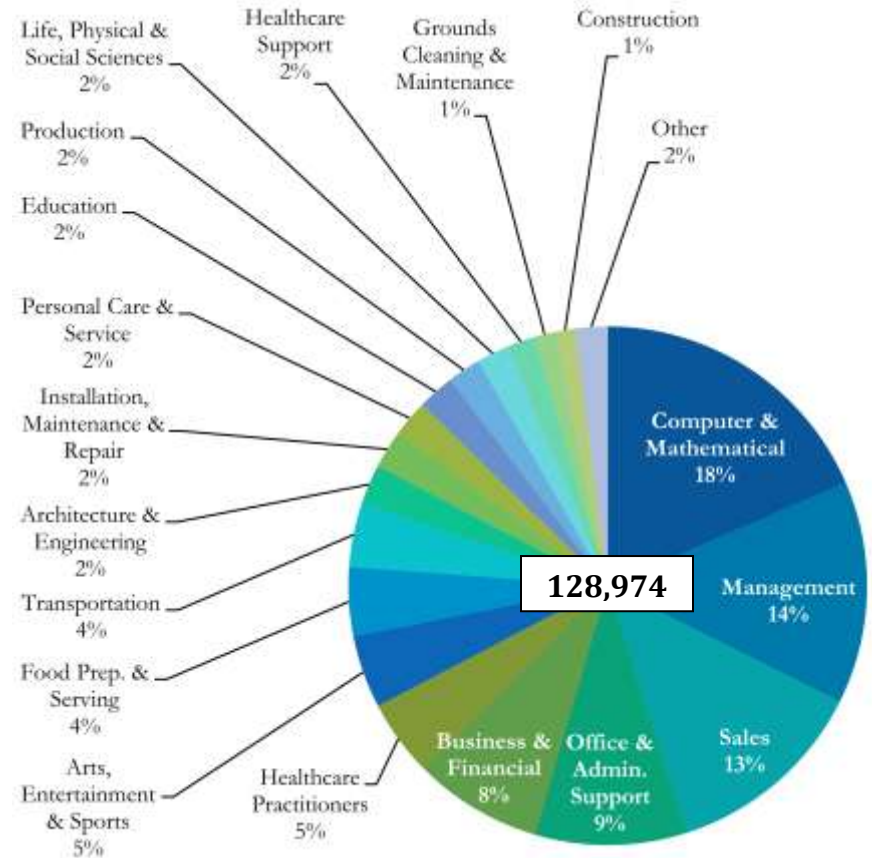
CWIC analyzed 128,974 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online from 01/05/12 through 04/03/12. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.

Top 20 Occupations by number of job postings:

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| 1. Web developer (5,177) | 11. Computer support specialist (2,120) |
| 2. Computer systems analyst (4,451) | 12. Retail salesperson (2,075) |
| 3. Marketing manager (3,182) | 13. Sales rep, wholesale & manufacturing (2,048) |
| 4. Sales manager (2,992) | 14. Network and computer systems administrator (1,969) |
| 5. Heavy truck driver (2,606) | 15. Sales rep, services (1,889) |
| 6. Executive assistant (2,571) | 16. Supervisor of food prep. Workers (1,806) |
| 7. Software engineer, applications (2,362) | 17. Customer service rep (1,758) |
| 8. Registered nurse (2,347) | 18. Financial manager (1,733) |
| 9. Accountant (2,345) | 19. Market research analyst (1,658) |
| 10. Management analyst (2,264) | 20. Computer programmer (1,655) |

Top Employers by number of job postings (excluding staffing firms):

1. Deloitte
2. IBM
3. The University of Chicago
4. JP Morgan Chase
5. Aon
6. ACCENTURE
7. City Colleges of Chicago
8. Childrens Memorial Hospital
9. KPMG
10. Citigroup



	Computer & Mathematical (18%)	Management (14%)	Sales (13%)	Office and Admin Support (9%)	Business and Financial (8%)	Healthcare Practitioners (5%)
Top Positions in Demand	<ul style="list-style-type: none"> - Web developers¹ - Computer systems analysts² - Software engineers, applications⁷ - Computer support specialists¹¹ - Network & computer systems administrators¹⁴ - Computer programmers²⁰ - IT project managers - Systems engineers/architects - Database administrators - Software Q & A engineers 	<ul style="list-style-type: none"> - Marketing managers³ - Sales managers⁴ - Financial managers¹⁸ - Operations managers - Computer & information systems managers - Medical & health services managers - Human resource managers - Real estate managers - Social and community service managers - Public relations managers 	<ul style="list-style-type: none"> - Retail salespersons¹² - Sales reps, wholesale & manufacturing¹³ - Sales reps, services¹⁵ - Supervisors of retail sales workers - Sales reps, technical and scientific - Insurance sales agents - Sales agents, financial services - Supervisors, non-retail sales workers - Telemarketers - Advertising sales agents 	<ul style="list-style-type: none"> - Executive assistants⁶ - Customer service representatives¹⁷ - Supervisors of office & admin. support workers - Accounting clerks - Medical secretaries - Office clerks - Receptionists & information clerks - Legal secretaries - Tellers - Hotel clerks 	<ul style="list-style-type: none"> - Accountants⁹ - Management analysts¹⁰ - Auditors - Financial analysts - Personnel recruiters - Loan officers - Training & development specialists - Purchasing agents (except wholesale, retail, farm) - Meeting & convention planners - Business operations specialists 	<ul style="list-style-type: none"> - Registered nurses⁸ - Physical therapists - Occupational therapists - Medical records & health IT technicians - Physician assistants - Speech pathologists - Licensed practical nurses - Pharmacists - Family & general practitioners - Pharmacy technicians

	Arts, Entertainment, Sports (5%)	Food Preparation and Serving (4%)	Transportation (4%)	Architecture and Engineering (2%)	Installation, Maintenance & Repair (2%)	Personal Care & Service (2%)
Top Positions in Demand	<ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Musicians, instrumental - Copywriters - Actors - Technical writers - Editors - Merchandise displayers & window trimmers - Poets, lyricists & creative writers - Interior designers 	<ul style="list-style-type: none"> - Supervisors of food workers¹⁶ - Wait staff - Cooks - Combined food prep & serving workers, including fast food - Chefs & head cooks - Hosts & hostesses - Bartenders - Cafeteria attendants & bartender helpers - Food prep workers - Dishwashers 	<ul style="list-style-type: none"> - Heavy truck drivers⁵ - Light truck drivers - Supervisors of material moving machine operators - Drivers/sales workers - Hand laborers & material movers - Taxi drivers & chauffeurs - Cleaners of vehicles & equipment - Industrial truck & tractor operators - Parking lot attendants - School bus drivers 	<ul style="list-style-type: none"> - Industrial engineers - Mechanical engineers - Electrical engineers - Civil engineers - Environmental engineers - Electronics engineers, except computer - Industrial engineering technicians - Chemical engineers - Electronics engineering technicians - Architects, except landscape & naval 	<ul style="list-style-type: none"> - Maintenance & repair workers - Supervisors of mechanics, installers, repairers - Automotive technicians - Bus/truck/diesel engine mechanics - Automotive body repairers - Telecom installers & repairers (not line installers) - Heating & A/C mechanics & installers - Industrial machinery mechanics - Auto master mechanics - Medical equipment repairers 	<ul style="list-style-type: none"> - Hairdressers & cosmetologists - Personal & home care aides - Nonfarm animal caretakers - Fitness trainers & aerobics instructors - Nannies - Child care workers - Manicurists & pedicurists - Skin care specialists - Supervisors of personal service workers - Recreation workers
	Education (2%)	Production (2%)	Life, Physical, and Social Science (2%)	Healthcare Support (2%)	Grounds Cleaning and Maintenance (1%)	Construction (1%)
Top Positions in Demand	<ul style="list-style-type: none"> - Preschool teachers - Secondary school teachers - Tutors - Elementary school teachers - Postsecondary vocational education teachers - Postsecondary art, drama, & music teachers - Teacher assistants - Middle school teachers - Postsecondary health specialties teachers - Special education teachers 	<ul style="list-style-type: none"> - Managers of production workers - Machinists - Production worker helpers - Computer controlled machine tool operators - Printing machine operators - Inspectors, testers, sorters - Welders, cutters, & welder fitters - Tailors, dressmakers, and custom sewers - Cutting, punching, press machine operators - Electrical & electronic equipment assemblers 	<ul style="list-style-type: none"> - Market research analysts¹⁹ - Medical scientists - Biological technicians - Chemists - Food scientists - Environmental science technicians - Survey researchers - Clinical psychologists - Social science research assistants - Environmental & health scientists 	<ul style="list-style-type: none"> - Dental assistants - Medical assistants - Massage therapists - Home health aides - Nursing aides - Occupational therapist assistants - Physical therapist assistants - Other healthcare support workers - Veterinary assistant & lab animal caretakers - Medical equipment preparers 	<ul style="list-style-type: none"> - Janitors - Maids and housekeepers - Landscapers - Supervisors of janitorial workers - Supervisors of landscaping workers - Tree trimmers - Pest control workers - Building cleaners - Pesticide handlers and applicators - Maintenance workers, all other 	<ul style="list-style-type: none"> - Supervisors of construction trades and extraction workers - Electricians - Construction carpenters - Construction laborers - Plumbers - Painters, construction & maintenance - Roofers - Drywall & ceiling tile installers - Sheet metal workers - Carpet installers

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Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here cover Chicago. Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer) and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.