



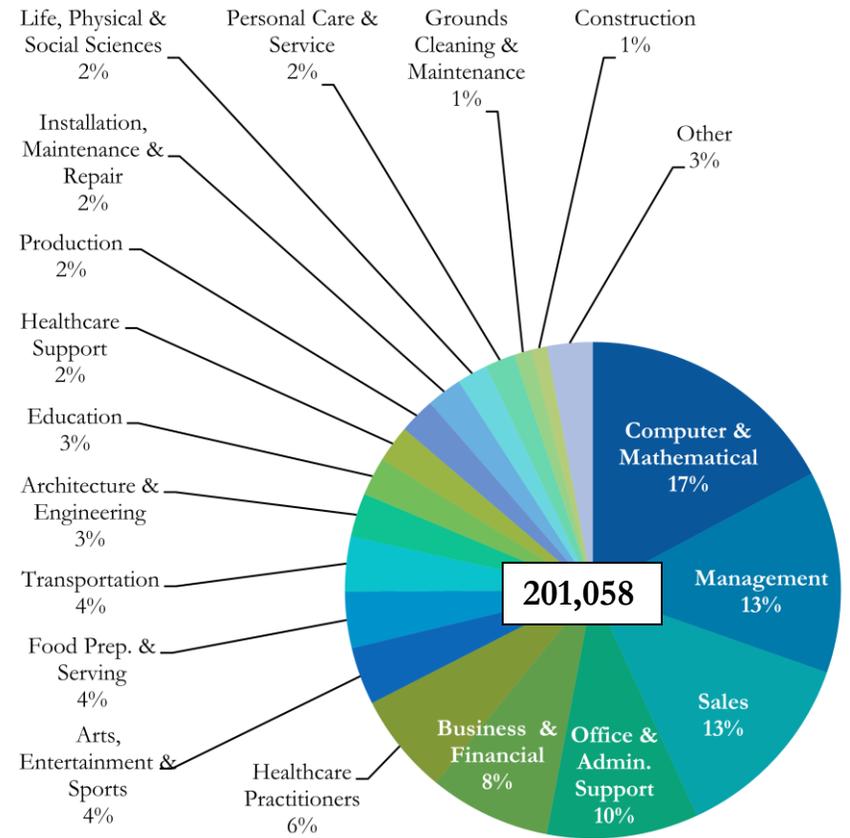
WHERE ARE THE JOBS? – COOK COUNTY

Quarter 2 2012

CWIC analyzed 201,058 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online from 04/12/12 through 7/10/12. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.

Top 20 Occupations by number of job postings:

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|---|--|------------------------------|
| 1. Web developer (6,994) | 11. Executive assistant (3,496) | 1. Sears |
| 2. Computer systems analyst (5,993) | 12. Computer support specialist (3,152) | 2. Deloitte |
| 3. Marketing manager (4,741) | 13. Supervisor of food prep. & serving workers (3,016) | 3. IBM |
| 4. Registered Nurse (4,219) | 14. Customer service rep. (2,996) | 4. Advocate Health Care |
| 5. Heavy truck driver (4,195) | 15. Management analyst (2,911) | 5. Allstate |
| 6. Retail salesperson (4,158) | 16. Network and computer systems admin. (2,879) | 6. JP Morgan Chase |
| 7. Software engineer, applications (4,018) | 17. Sales rep, wholesale & manufacturing (2,767) | 7. Citi |
| 8. Sales manager (3,881) | 18. Financial manager (2,537) | 8. The University of Chicago |
| 9. Supervisor of retail sales workers (3,800) | 19. Sales rep., services (2,526) | 9. Staples |
| 10. Accountant (3,691) | 20. General and operations managers (2,473) | 10. CVS Caremark |



	Computer & Mathematical (17%)	Management (13%)	Sales (13%)	Office and Admin Support (10%)	Business and Financial (8%)	Healthcare Practitioners (6%)
Top Positions in Demand	<ul style="list-style-type: none"> - Web developers¹ - Computer systems analysts² - Software engineers, applications¹⁰ - Computer support specialists¹² - Network & computer systems administrators¹⁶ - Computer programmers - IT project managers - Systems engineers/architects - Software Q & A engineers - Database administrators 	<ul style="list-style-type: none"> - Marketing managers³ - Sales managers⁵ - Financial managers¹⁹ - Operations managers - Medical & health services managers - Computer & information systems managers - Human resource managers - Food service managers - Real estate managers - Social and community service managers 	<ul style="list-style-type: none"> - Retail salespersons⁶ - Supervisors of retail sales workers⁸ - Sales reps, wholesale & manufacturing¹⁵ - Sales reps, services¹⁷ - Sales reps, technical and scientific - Sales agents, financial services - Insurance sales agents - Supervisors, non-retail sales workers - Telemarketers - Advertising sales agents 	<ul style="list-style-type: none"> - Executive assistants⁷ - Customer service representatives¹³ - Supervisors of office & admin. support workers - Accounting clerks - Office clerks - Medical secretaries - Tellers - Receptionists & information clerks - Legal secretaries - Bill and account collectors 	<ul style="list-style-type: none"> - Accountants⁹ - Management analysts¹⁴ - Financial analysts - Loan officers - Auditors - Personnel recruiters - Training & development specialists - Purchasing agents (except wholesale, retail, farm) - Business operations specialists - Personal financial advisors 	<ul style="list-style-type: none"> - Registered nurses⁴ - Occupational therapists - Physical therapists - Speech language pathologists - Medical records & health IT technicians - Licensed practical nurses - Physician assistants - Pharmacy technicians - Pharmacists - Family & general practitioners

	Arts, Entertainment, Sports (4%)	Food Preparation and Serving (4%)	Transportation (4%)	Architecture and Engineering (3%)	Education (3%)	Healthcare Support (2%)
Top Positions in Demand	<ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Coaches and scouts - Merchandise displays & window trimmers - Copywriters - Actors - Editors - Musicians, instrumental - Technical writers - Art directors 	<ul style="list-style-type: none"> - Supervisors of food workers¹⁸ - Wait staff - Cooks - Combined food prep & serving workers, including fast food - Chefs & head cooks - Bartenders - Cafeteria attendants & bartender helpers - Hosts & hostesses - Food prep workers - Dishwashers 	<ul style="list-style-type: none"> - Heavy truck drivers¹¹ - Light or delivery truck drivers - Supervisors of material moving machine operators - Hand laborers & material movers - Drivers/sales workers - Taxi drivers & chauffeurs - Cleaners of vehicles & equipment - Industrial truck & tractor operators - School bus drivers - Parking lot attendants 	<ul style="list-style-type: none"> - Industrial engineers - Mechanical engineers - Electrical engineers - Civil engineers - Electronics engineers, except computer - Chemical engineers - Industrial engineering technicians - Industrial safety & health engineers - Environmental engineers - Electronics engineering technicians 	<ul style="list-style-type: none"> - Secondary school teachers - Elementary school teachers - Preschool teachers - Postsecondary vocational education teachers - Middle school teachers - Special education teachers - Teacher assistants - Tutors - Postsecondary art, drama, & music teachers - Postsecondary health specialties teachers 	<ul style="list-style-type: none"> - Occupational therapist assistants - Physical therapist assistants - Medical assistants - Dental assistants - Nursing aides - Massage therapists - Home health aides - Healthcare support workers, all other - Veterinary assistants - Medical equipment preparers
	Production (2%)	Installation, maintenance & repair (2%)	Life, Physical, and Social Science (2%)	Personal Care and Service (2%)	Grounds Cleaning and Maintenance (1%)	Construction (1%)
Top Positions in Demand	<ul style="list-style-type: none"> - Managers of production workers - Machinists - Production worker helpers - Computer controlled machine tool operators - Inspectors, testers, sorters - Printing machine operators - Welders, cutters, & welder fitters - Tailors, dressmakers, and custom sewers - Packaging and filling machine operators - Electrical & electronic equipment assemblers 	<ul style="list-style-type: none"> - Maintenance and repair workers - Supervisors of mechanics, installers & repairers - Automotive specialty technicians - Heating and air conditioning mechanics - Industry machinery mechanics - Bus & truck mechanics & diesel engine specialists - Automotive body repairers - Telecom equipment installers - Automotive master mechanics - Medical equipment repairers 	<ul style="list-style-type: none"> - Market research analysts²⁰ - Medical scientists - Chemists - Biological technicians - Food scientists - Environmental science technicians - Clinical psychologists - School psychologists - Survey researchers - Environmental & health scientists 	<ul style="list-style-type: none"> - Hairdressers & cosmetologists - Personal & home care aides - Fitness trainers & aerobics instructors - Nonfarm animal caretakers - Nannies - Supervisors of personal service workers - Recreation workers - Manicurists & pedicurists - Child care workers - Skin care specialists 	<ul style="list-style-type: none"> - Janitors - Maids and housekeepers - Landscapers - Supervisors of janitorial workers - Supervisors of landscaping workers - Tree trimmers - Pest control workers - Pesticide handlers and applicators - Building cleaners - Maintenance workers, all other 	<ul style="list-style-type: none"> - Supervisors of construction trades and extraction workers - Construction carpenters - Painters, construction & maintenance - Electricians - Construction laborers - Plumbers - Roofers - Sheet metal workers - Drywall & ceiling tile installers - Construction and building inspectors

Where are the Jobs – Cook County Q2

Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here cover Chicago. Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.