



WHERE ARE THE JOBS? – CHICAGO METRO REGION

Quarter 4 2011

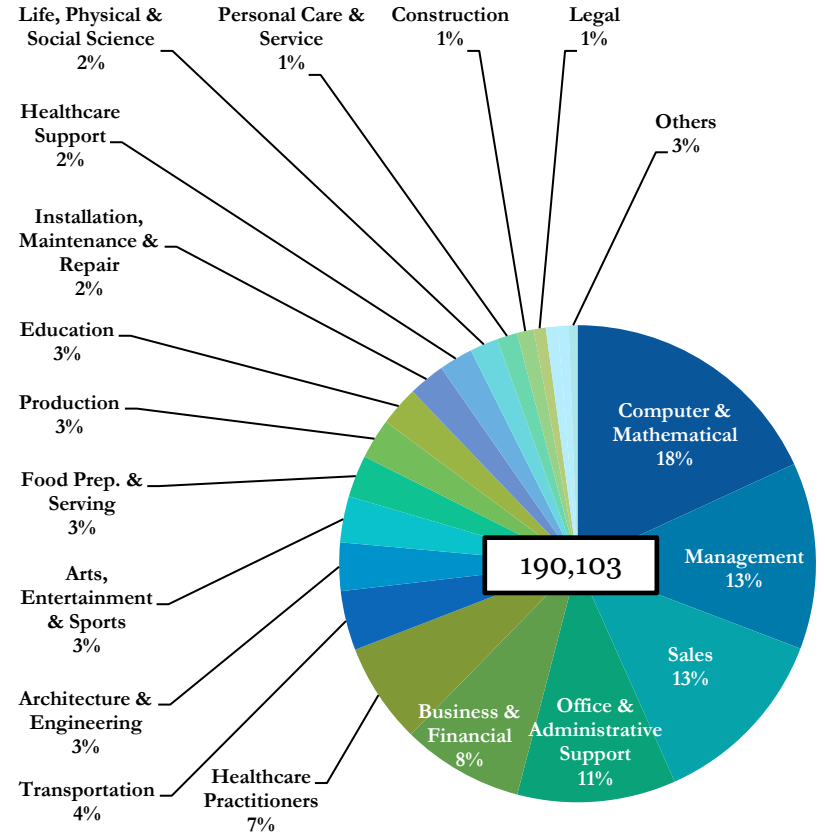
CWIC analyzed 190,103 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online 10/01/11 through 12/29/11 for the following counties: Cook, DuPage, Lake, Will, McHenry, Kane, and Kendall. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.

Top 20 Occupations by number of job postings:

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| 1. Computer systems analyst (6,528) | 11. Software engineer, applications (3,344) |
| 2. Web developer (6,389) | 12. Executive assistant (3,290) |
| 3. Marketing manager (4,522) | 13. Sales manager (3,271) |
| 4. Registered nurse (4,445) | 14. Network and computer systems administrators (3,131) |
| 5. Retail salesperson (4,378) | 15. Management analyst (2,631) |
| 6. Supervisor of retail sales workers (4,145) | 16. Sales rep, wholesale & manufacturing (2,612) |
| 7. Accountant (4,017) | 17. Sales rep, services (2,556) |
| 8. Heavy truck driver (3,781) | 18. Computer programmer (2,391) |
| 9. Customer service rep. (3,572) | 19. Financial manager (2,355) |
| 10. Computer support specialist (3,388) | 20. Industrial engineer (2,337) |

Top Employers by number of job postings (excluding staffing firms):

- Sears
- Deloitte
- JP Morgan Chase
- Advocate Health Care System
- Walgreens
- Accenture
- The University of Chicago
- BMO Harris Bank
- Bank of America
- Provena Health



	Computer & Mathematical (18%)	Management (13%)	Sales (13%)	Office and Admin Support (11%)	Business and Financial (8%)	Healthcare Practitioners (7%)
Top Positions in Demand	<ul style="list-style-type: none"> - Computer systems analysts¹ - Web developers² - Computer support specialists¹⁰ - Software engineers, applications¹¹ - Network & computer systems administrators¹⁴ - Computer programmers¹⁸ - IT project managers - Systems engineers/architects - Software QA engineers & testers - Database administrators 	<ul style="list-style-type: none"> - Marketing managers³ - Sales managers¹⁵ - Financial managers¹⁹ - Managers, medical & health services - Operations managers - Computer & information systems managers - Human resource managers - Purchasing managers - Real estate managers - Public relations manager 	<ul style="list-style-type: none"> - Retail salespersons⁵ - Supervisors of retail sales workers⁶ - Sales reps, wholesale & manufacturing¹⁶ - Sales reps, services¹⁷ - Sales agents, financial services - Sales reps, technical and scientific - Supervisors, non-retail sales workers - Insurance sales agents - Telemarketers - Advertising sales agents 	<ul style="list-style-type: none"> - Customer service representatives⁹ - Executive assistants¹² - Supervisors of office & admin. support workers¹⁸ - Accounting clerks - Tellers - Office clerks - Medical secretaries - Receptionists & information clerks - Account collectors - Stock clerks – sales floor 	<ul style="list-style-type: none"> - Accountants⁷ - Management analysts¹⁵ - Financial analysts - Auditors - Loan officers - Personnel recruiters - Training & development specialists - Purchasing agents (except wholesale, retail, farm) - Business operations specialists - Personal financial advisors 	<ul style="list-style-type: none"> - Registered nurses⁴ - Physical therapists - Occupational therapists - Speech pathologists - Medical records & health IT technicians - Licensed practical nurses - Physician assistants - Pharmacists - Pharmacy technicians - Family & general practitioners

	Transportation (4%)	Architecture and Engineering (3%)	Arts, Entertainment, and Sports (3%)	Food Preparation and Serving (3%)	Production (3%)	Education (3%)
Top Positions in Demand	<ul style="list-style-type: none"> - Heavy truck drivers⁸ - Supervisors of material moving machine operators - Light truck drivers - Hand laborers & material movers - Drivers/sales workers - Industrial truck & tractor operators - Taxi drivers & chauffeurs - Cleaners of vehicles & equipment - School bus drivers - Hand packers & packagers 	<ul style="list-style-type: none"> - Industrial engineers²⁰ - Mechanical engineers - Electrical engineers - Electronics engineers, except computer - Civil engineers - Industrial engineering technicians - Chemical engineers - Electronics engineering technicians - Industrial safety & health engineers - Environmental engineers 	<ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Merchandise displayers & window trimmers - Technical writers - Actors - Coaches & scouts - Editors - Copywriters - Musicians, instrumental - Art directors 	<ul style="list-style-type: none"> - Supervisors of food workers - Wait staff - Combined food prep & serving workers, including fast food - Cooks - Chefs & head cooks - Hosts & hostesses - Cafeteria attendants & bartender helpers - Bartenders - Food prep workers - Dishwashers 	<ul style="list-style-type: none"> - Managers of production workers - Machinists - Computer controlled machine tool operators - Inspectors, testers, sorters - Production worker helpers - Welders, cutters, & welder fitters - Electrical & electronic equipment assemblers - Printing machine operators - Packaging & filling machine operators - Cutting, punching, press machine operators 	<ul style="list-style-type: none"> - Preschool teachers - Secondary school teachers - Teacher assistants - Postsecondary vocational education teachers - Tutors - Elementary school teachers - Special education teachers - Postsecondary health specialties teachers - Middle school teachers - Postsecondary art, drama, & music teachers
	Installation, Maintenance, and Repair (2%)	Healthcare Support (2%)	Life, Physical, and Social Science (2%)	Personal Care and Service (1%)	Construction (1%)	Legal (1%)
Top Positions in Demand	<ul style="list-style-type: none"> - Maintenance & repair workers - Supervisors of mechanics, installers, repairers - Automotive technicians - Bus/truck/diesel engine mechanics - Industrial machinery mechanics - Telecom installers & repairers (not line installers) - Heating & A/C mechanics & installers - Automotive body repairers - Auto master mechanics - Security and fire alarm installers 	<ul style="list-style-type: none"> - Occupational therapist assistants - Physical therapist assistants - Medical assistants - Nursing aides - Dental assistants - Home health aides - Massage therapists - Other healthcare support workers - Veterinary assistant & lab animal caretakers - Medical equipment preparers 	<ul style="list-style-type: none"> - Market research analysts - Medical scientists - Chemists - Biological technicians - Environmental science technicians - Food scientists - Environmental & health scientists - Survey researchers - Clinical psychologists - Social science research assistants 	<ul style="list-style-type: none"> - Hairdressers & cosmetologists - Personal & home care aides - Nonfarm animal caretakers - Fitness trainers & aerobics instructors - Nannies - Child care workers - Supervisors of personal service workers - Recreation workers - Skin care specialists - Manicurists & pedicurists 	<ul style="list-style-type: none"> - Supervisors of construction trades and extraction workers - Electricians - Construction carpenters - Construction laborers - Roofers - Plumbers - Painters, construction & maintenance - Highway maintenance workers - Drywall & ceiling tile installers - Sheet metal workers 	<ul style="list-style-type: none"> - Lawyers - Paralegals & legal assistants - Title examiners, abstractors and searchers - Law clerks - Arbitration, mediators & conciliators - Court reporters - Judges, magistrate judges and magistrates

Where are the Jobs – Chicago Metro Region Q4

Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here covers the seven county Chicago metropolitan area (Cook, DuPage, Lake, Will, McHenry, Kane, and Kendall). Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.