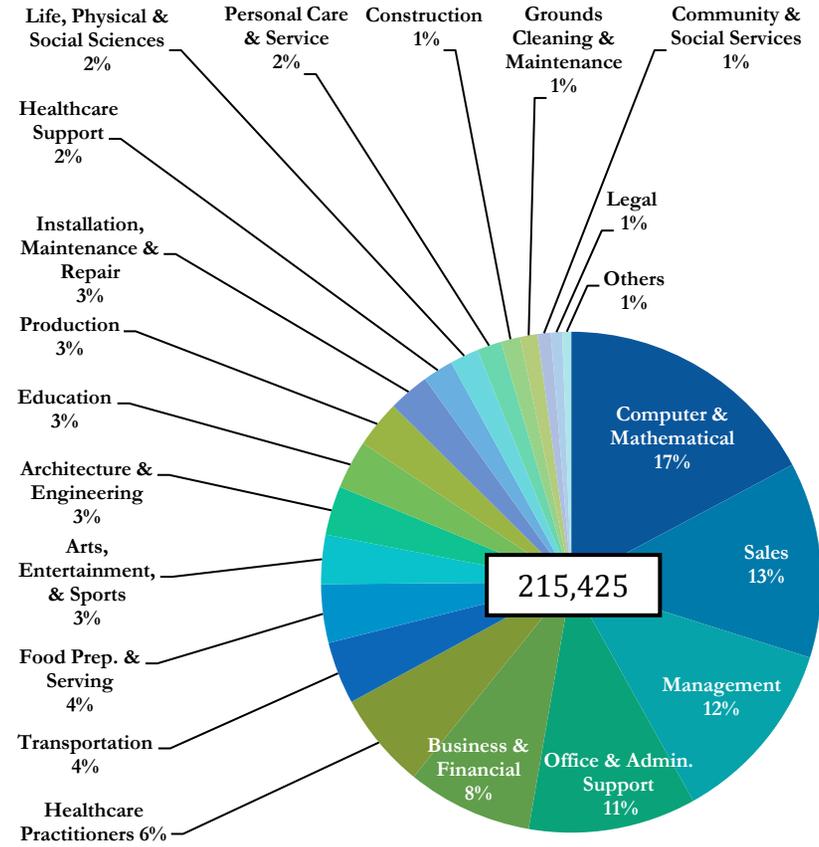




WHERE ARE THE JOBS? – CHICAGO METRO REGION

Quarter 3 2011

CWIC analyzed 215,425 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The jobs summarized here were posted online 07/03/11 through 09/30/11 for the following counties: Cook, DuPage, Lake, Will, McHenry, Kane, and Kendall. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.



Top 20 Occupations by number of job postings:

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|---|--|
| 1. Computer systems analyst (7,017) | 12. Software engineer, applications (3,794) |
| 2. Web developer (6,871) | 13. Sales manager (3,431) |
| 3. Registered nurse (5,151) | 14. Network and computer systems administrators (3,496) |
| 4. Supervisor of retail sales workers (4,852) | 15. Supervisors of food prep & serving workers (3,068) |
| 5. Retail salesperson (4,847) | 16. Sales representative, wholesale & manufacturing (3,037) |
| 6. Marketing manager (4,746) | 17. Management analyst (2,952) |
| 7. Accountant (4,269) | 18. Supervisors of office and admin. support workers (2,725) |
| 8. Customer service representative (4,068) | 19. Industrial engineer (2,661) |
| 9. Computer support specialist (4,004) | 20. Sales representative, services (2,556) |
| 10. Heavy truck driver (3,891) | |
| 11. Executive assistant (3,836) | |

Top Employers by number of job postings (excluding staffing firms):

1. Deloitte
2. JP Morgan Chase
3. Sears
4. The University of Chicago
5. IBM
6. Walgreens
7. Accenture
8. Provena Health
9. Abbott
10. Bank of America

	Computer & Mathematical (17%)	Sales (13%)	Management (12%)	Office and Admin. Support (11%)	Business and Financial (8%)	Healthcare Practitioners (6%)
Top Positions in Demand	<ul style="list-style-type: none"> - Computer systems analysts¹ - Web developers² - Computer support specialists⁹ - Software engineers, applications¹² - Network & computer systems administrators¹⁴ - Computer programmers - IT project managers - Systems engineers/architects - Software QA engineers & testers - Database administrators 	<ul style="list-style-type: none"> - Supervisors of retail sales workers⁴ - Retail salespersons⁵ - Sales reps, wholesale & manufacturing¹⁶ - Sales reps, services²⁰ - Sales agents, financial services - Sales reps, technical and scientific - Supervisors, non-retail sales workers - Insurance sales agents - Telemarketers - Advertising sales agents 	<ul style="list-style-type: none"> - Marketing managers⁶ - Sales managers¹³ - Financial managers - Managers, medical & health services - Operations managers - Computer & information systems managers - Human resource managers - Real estate managers - Community service managers - Purchasing managers 	<ul style="list-style-type: none"> - Customer service representatives⁸ - Executive assistants¹¹ - Supervisors of office & admin. support workers¹⁸ - Accounting clerks - Office clerks - Tellers - Medical secretaries - Receptionists & information clerks - Account collectors - Stock clerks – stockroom, warehouse, or storage yard 	<ul style="list-style-type: none"> - Accountants⁷ - Management analysts¹⁷ - Financial analysts - Auditors - Personnel recruiters - Loan officers - Training & development specialists - Purchasing agents (except wholesale, retail, farm) - Business operations specialists - Insurance adjusters, examiners, and investigators 	<ul style="list-style-type: none"> - Registered nurses³ - Physical therapists - Occupational therapists - Speech pathologists - Medical records & health IT technicians - Licensed practical nurses - Physician assistants - Pharmacy technicians - Pharmacists - Family & general practitioners

	Transportation (4%)	Food Preparation and Serving (4%)	Arts, Entertainment, and Sports (3%)	Architecture and Engineering (3%)	Education (3%)	Production (3%)
Top Positions in Demand	<ul style="list-style-type: none"> - Heavy truck drivers¹² - Supervisors of material moving machine operators - Hand laborers & material movers - Light truck drivers - Drivers/sales workers - Industrial truck & tractor operators - Taxi drivers & chauffeurs - Cleaners of vehicles & equipment - School bus drivers - Packers & packagers 	<ul style="list-style-type: none"> - Supervisors of food workers¹⁵ - Wait staff - Cooks - Combined food prep & serving workers, including fast food - Chefs & head cooks - Cafeteria attendants & bartender helpers - Hosts & hostesses - Food prep workers - Bartenders - Dishwashers 	<ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Coaches & scouts - Technical writers - Actors - Merchandise displayers & window trimmers - Editors - Musicians, instrumental - Copywriters - Art directors 	<ul style="list-style-type: none"> - Industrial engineers¹⁹ - Mechanical engineers - Electrical engineers - Electronics engineers, except computer - Civil engineers - Industrial engineering technicians - Electronics engineering technicians - Chemical engineers - Environmental engineers - Industrial safety and health engineers 	<ul style="list-style-type: none"> - Preschool teachers - Secondary school teachers - Teacher assistants - Elementary school teachers - Special education teachers - Postsecondary vocational education teachers - Tutors - Middle school teachers - Postsecondary health specialties teachers - Postsecondary art, drama, and music teachers 	<ul style="list-style-type: none"> - Managers of production workers - Machinists - Computer controlled machine tool operators - Production worker helpers - Inspectors, testers, sorters - Welders, cutters, & welder fitters - Electrical & electronic equipment assemblers - Printing machine operators - Cutting, punching, press machine operators - Packaging & filling machine operators
	Installation, Maintenance, and Repair (3%)	Healthcare Support (2%)	Life, Physical, and Social Science (2%)	Personal Care and Service (2%)	Construction (1%)	Grounds Cleaning and Maintenance (1%)
Top Positions in Demand	<ul style="list-style-type: none"> - Maintenance & repair workers - Supervisors of mechanics, installers, repairers - Automotive technicians - Bus/truck/diesel engine mechanics - Industrial machinery mechanics - Automotive body repairers - Heating & A/C mechanics & installers - Telecom installers & repairers (not line installers) - Auto master mechanics - Medical equipment repairers 	<ul style="list-style-type: none"> - Medical assistants - Occupational therapist assistants - Physical therapist assistants - Nursing aides - Dental assistants - Home health aides - Massage therapists - Other healthcare support workers - Veterinary assistant & lab animal caretakers - Medical equipment preparers 	<ul style="list-style-type: none"> - Market research analysts - Medical scientists - Chemists - Biological technicians - Food scientists - Environmental science technicians - Environmental & health scientists - Chemical technicians - School psychologists - Social science research assistants 	<ul style="list-style-type: none"> - Personal & home care aides - Hairdressers & cosmetologists - Nonfarm animal caretakers - Fitness trainers & aerobics instructors - Nannies - Child care workers - Supervisors of personal service workers - Manicurists & pedicurists - Recreation workers - Skin care specialists 	<ul style="list-style-type: none"> - Supervisors of construction trades and extraction workers - Electricians - Construction carpenters - Construction laborers - Painters, construction and maintenance - Roofers - Plumbers - Sheet metal workers - Drywall and ceiling tile installers - Carpet installers 	<ul style="list-style-type: none"> - Janitors - Maids and cleaners - Landscaping workers - Supervisors of janitorial workers - Tree trimmers and pruners - Supervisors of landscaping workers - Pest control workers - Pesticide handlers and applicators - Building cleaning workers - Grounds maintenance workers

Where are the Jobs – Chicago Metro Region Q3

Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here covers the seven county Chicago metropolitan area (Cook, DuPage, Lake, Will, McHenry, Kane, and Kendall). Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.